



[aggregate]

[innovate]

[sustain]



HALCYON

Dear Shareholders,

Welcome to the 2019 Annual Report of Halcyon Agri Corporation Limited. Our theme this year is [aggregate], [innovate] and [sustain]. In selecting this narrative, we would like to showcase the journey that lies behind us, the present day challenges we face and the possible solutions that we are working on.

Looking beyond our sector, there are many new and exciting business models that have successfully created value for customers and producers alike. Our objective is the same: by leveraging our world-class asset base and our global reach, we aim to bring technology into the natural rubber sector with the aim to enhance sustainability. We all need better outcomes: Farmers require reasonable and less volatile prices, processors require incentives to modernise their factories, and consumers need product innovation and enhanced supply chain transparency. Modern technology holds the key to a multilateral solution, and Halcyon Agri is uniquely positioned to develop feasible solutions and drive their adoption in the sector.

My greetings and appreciation go to our workers and staff, to our customers and suppliers, to our bankers and investors. We are united in our support for Halcyon Agri. I hope you enjoy this year's report.

Liu Hongsheng
Chairman of the Board of Directors

各位股东：

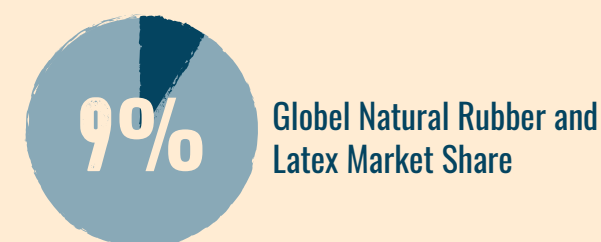
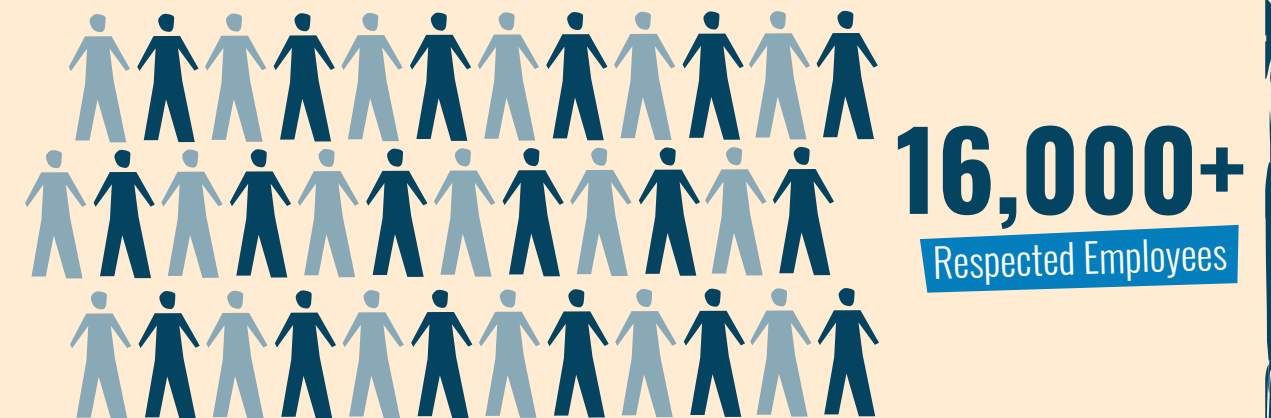
欢迎您阅读合盛2019年度报告。我们今年的主题是[整合]、[创新]和[可持续]。在选择这一描述时，我们想展示我们过往的旅程、目前面临的挑战以及正在努力中的可行方案。

纵观我们的行业之外，有许多激动人心的新商业模式已经成功地为客户和生产商创造了价值。我们的目标是相同的：通过利用我们世界一流的资产基础和我们的全球影响力，旨在将技术引入天然橡胶行业，以增强其可持续性。我们都需要实现更高的目标：胶农需要合理、更加稳定的收入，加工商需要激励来实现工厂现代化，消费者需要产品创新和增强的供应链透明度。现代技术是多边解决方案的关键，而合盛公司在制定可行的解决方案和推动其在行业内的实施方面具有独特的优势地位。

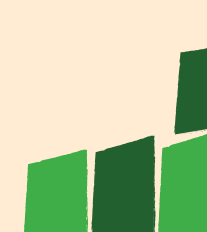
我向我们的各位员工、业务伙伴、银行以及投资者们致以问候和感谢！我们团结一致的支持合盛公司！希望您能够欣赏今年的年报。

刘红生
合盛农业集团公司董事长

LIU
HONG
SHENG
CHAIRMAN



Headquartered in Singapore, we have sales offices, warehouses, terminals, laboratories, factories, plantations and a wide distribution network across the world



Production Facilities



Sales Volume



Production Capacity

All figures above based on Halcyon Agri's analysis of sales and customer information and IRSG data

Underlying these fundamental problems are bigger picture issues, which have now brought non-governmental agencies into our world. Externalities remain unpriced in the smallholder model, as farmers technically do not pay for the land, and turn to their governments in times of trouble. This leads to uncontrolled deforestation when prices are high and to social distress when they are low.

Halcyon Agri is a pioneer in looking for solutions to these issues. To this end, we have formulated our Digital Suite, which consists of three main pillars:

HeveaConnect ("HC")

A digital marketplace for natural rubber, which allows for bilateral negotiations and trades between producers and consumers for perfectly specified physical rubber. A joint venture between Halcyon Agri, DBS Bank Ltd and ITOCHU Corporation, HeveaConnect was successfully launched in 2019 and has clocked trades worth more than US\$150 million to date.

“HeveaConnect天然橡胶电子交易市场能让天然橡胶生产商和消费者就指定标准的天然橡胶产品直接进行双边谈判和实物交易。”

Halcyon Data Centre ("HDC")

Halcyon has engaged Siemens of Germany, a leading player in the Industry 4.0 realm, to develop a cloud-based data tool for TSR factories. Currently, on trial in Palembang, the HDC solution enables the streamlining of operations, optimisation of production efficiency, and represents a great leap forward towards production transparency and data transmission along the supply chain. The HDC system will be rolled out across our Indonesian processing factories in the course of 2020 and 2021.

HalcyonCoin

There are two plausible applications of distributed-ledger-technology ("DLT") in the natural rubber business: monetising inventory, thus making it available to a broader investor universe, and capturing supply chain data, such as carbon sequestration or improvements in energy or effluent data.

Both cases serve as a way to mobilise additional funding and capture incremental value for the up- and midstream of the natural rubber industry. Halcyon Agri is developing the HalcyonCoin concept with leading players in the Fintech space and I am excited about the opportunities that lie ahead.

These digital tools will work together: HC will help to discover price premiums for rubber that meets increasingly higher sustainability criteria, HDC will help factories to continuously drive efficiency and improve their carbon footprint and HalcyonCoin will offer incremental value and liquidity to responsible producers and farmers.

Part III: The Belt and Road Initiative and geopolitical considerations

“中国推进“一带一路”倡议的过程中，战略性的串联了原材料的重要原产地及其新兴消费市场。”

In last years' message to shareholders, I laid out my views regarding the increasingly competitive relationship between the United States and China. While Phase One of the "Trade Deal" has since been signed, the developing Covid-19 crisis has not just caused a slowdown in globalisation but has brought it to a complete standstill. Social isolation, increased border security and an outright travel ban do not make for improving global relationships. The superpower blame game is just starting, and the United States and Germany are heading for presidential and parliamentary elections respectively, later this year. Never before has the world faced a crisis of this complexity: the Covid-19 attack is simultaneously challenging established social and behavioural norms, political systems and global financial markets. Personally, I fear that we might be witnessing the birth of a New World Order.

Let us not forget, however, that natural rubber is essential to the way we live. In a post Covid-19 world of social distancing, mass-rapid transport systems and other shared economy assets (vehicles, real estate and offices) represent a risk of contagion, and individual modes of transport might be a safer way to travel.

In a 2015 presentation, Bill Gates, the founder of Microsoft, warned of the dangers of a viral attack and compared threat levels of pathogens to those of missiles. His assessment at the time proved to be eerily prescient as to the events that are unfolding today. In responding to a viral threat, his suggestion is to mobilise the military capabilities of the major global powers, as they possess the most efficient logistical capabilities.

Be it trade-war, germ-war, or a combination of both: global supply chains need to be reassessed and probably rebuilt. The concept of Strategic Materials and Buffer Stocks will partially replace the notion of Just-in-Time global supplies.

In their pursuit of the Belt and Road Initiative ("BRI"), China is connecting critical origins of raw materials as well as emerging consumer markets in a strategic way. Being a BRI member country is the new version of being a "Most Favoured Nation" under the auspices of the World Trade Organisation. Connect, but keep separate; provide access, without systematically having to merge.

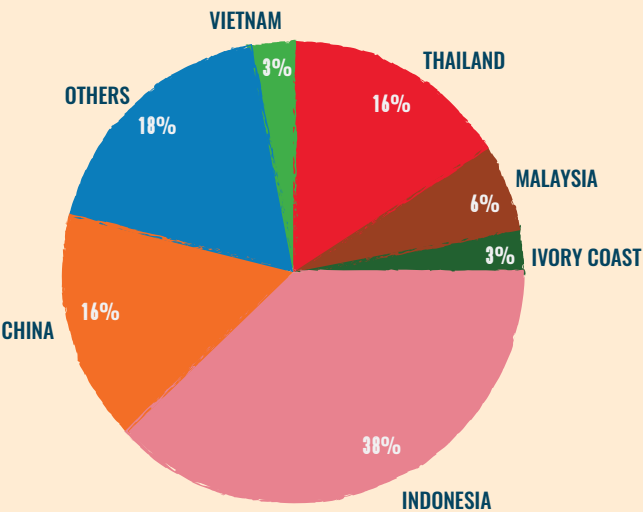
The natural rubber business has always been Chinese. The earliest Singapore-based rubber baron, Mr Tan Kah Kee, donated the bulk of his fortune to his erstwhile homeland, and most successful players in the natural rubber industry have maintained very close links to the Mainland. The Japanese invasion of Malaya in 1941 is manifest to their strategic ambition to safeguard access to important raw materials,

including natural rubber. In 1950, the Korean peninsula suffered a continuation of war atrocities, effectively playing host to a proxy fight between competing superpowers

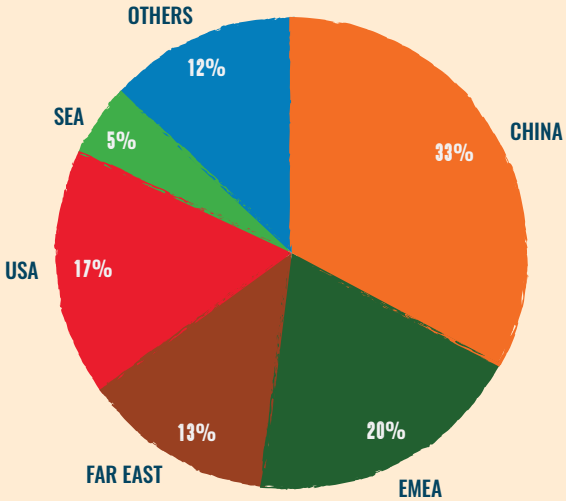
WHERE DOES OUR RUBBER GO?

As the world's leading rubber franchise, we have full control over the entire value chain: how rubber is grown, sourced, produced and distributed. Halcyon's factories are located in most rubber-producer countries, and we are the owner of the world's largest commercial plantations. Combined with the ability to leverage our extensive network of warehouses, terminals, laboratories and sales points across the world, this allows us to distribute a wide range of natural rubber grades, latex and specialty rubber for the tyre and non-tyre industries. Our top three delivery destinations are China, EMEA and USA. Our sales are mainly to the tyre industry.

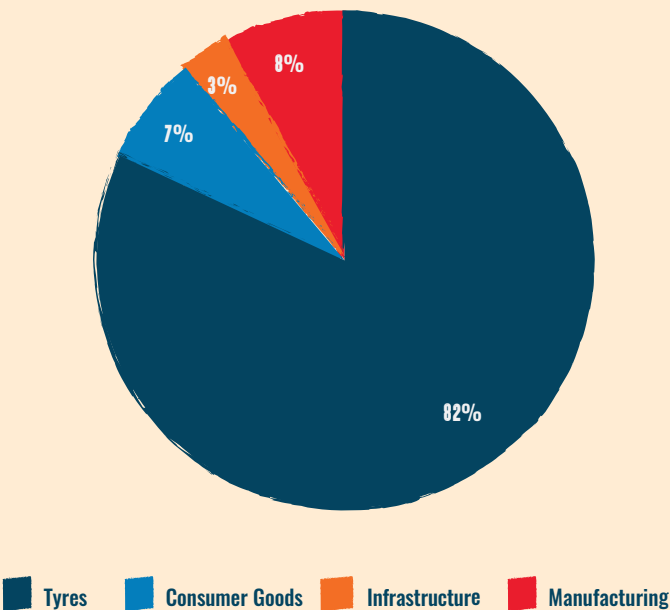
Origins of our rubber



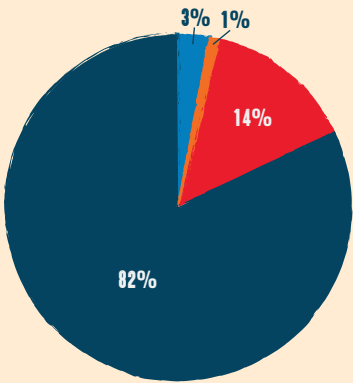
Delivery destinations of our cargo



Breakdown of volume by industry

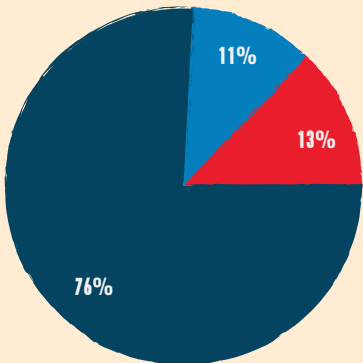


Industries using our product in China



China is the world's single largest consumer of natural rubber. The bulk of our sales are to the automotive industry, with 26% of our China deliveries sold directly to domestic joint ventures of international tyre majors. The other significant segment of our Chinese rubber sales is to the rubber compounding and textile industries.

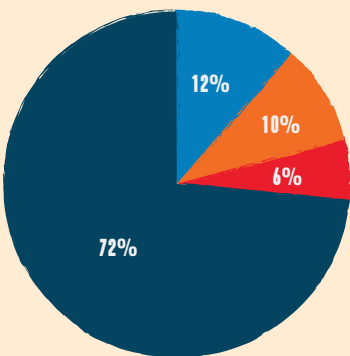
Industries using our product in EMEA



The EMEA region (Europe including UK, Middle East and Africa), with its mature automotive industry, accounts for 20% of the Group's total deliveries. Our top EMEA customers are based in the main regional automotive hubs of Germany, Turkey and Finland, accounting for 13%, 12% and 9% of our offtake in EMEA. While our volumes for consumer goods in the EU are lower, these typically represent high-margin businesses and typical products that fall in this category include:

- Adhesives and tape
- Footwear
- Vibration control for building and non-building structures
- Medical supplies such as gloves and catheters

Industries using our product in USA



The tyre majors in the US are our anchor customers and the top five customers in

